



BETTER GOVERNANCE

FASTER INSIGHTS

SMARTER DISCOVERY



Webinar:

How to maximize impact and showcase the business value of your corporate legal team.

Speakers



Sarai Schubert, COO

With 18+ Years of Legal Tech Experience, Sarai is responsible for IPRO's Solution Strategy and Customer's Satisfaction.



Jeffrey Wolff

As a Director of Corporate Solutions, Jeff is responsible for Consulting with In-House Legal Teams on best practices.

- 1. Unpacking the key IPRO x ACEDS survey results;**
- 2. How will eDiscovery tech help corporate legal teams meet their goals?**
- 3. Maximizing your legal teams' business impact in 2023;**



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Who is IPRO?

IPRO's End-To-End Solutions



Retention & Archiving



Early Data Assessment



Investigations & eDiscovery



Data Privacy & Risk (Compliance)



Legal Hold & Preservation



Trial Prep & Presentation

Marquee Client Base

Corporation



Public Sector



Corporation
23%



Law
39%

Law



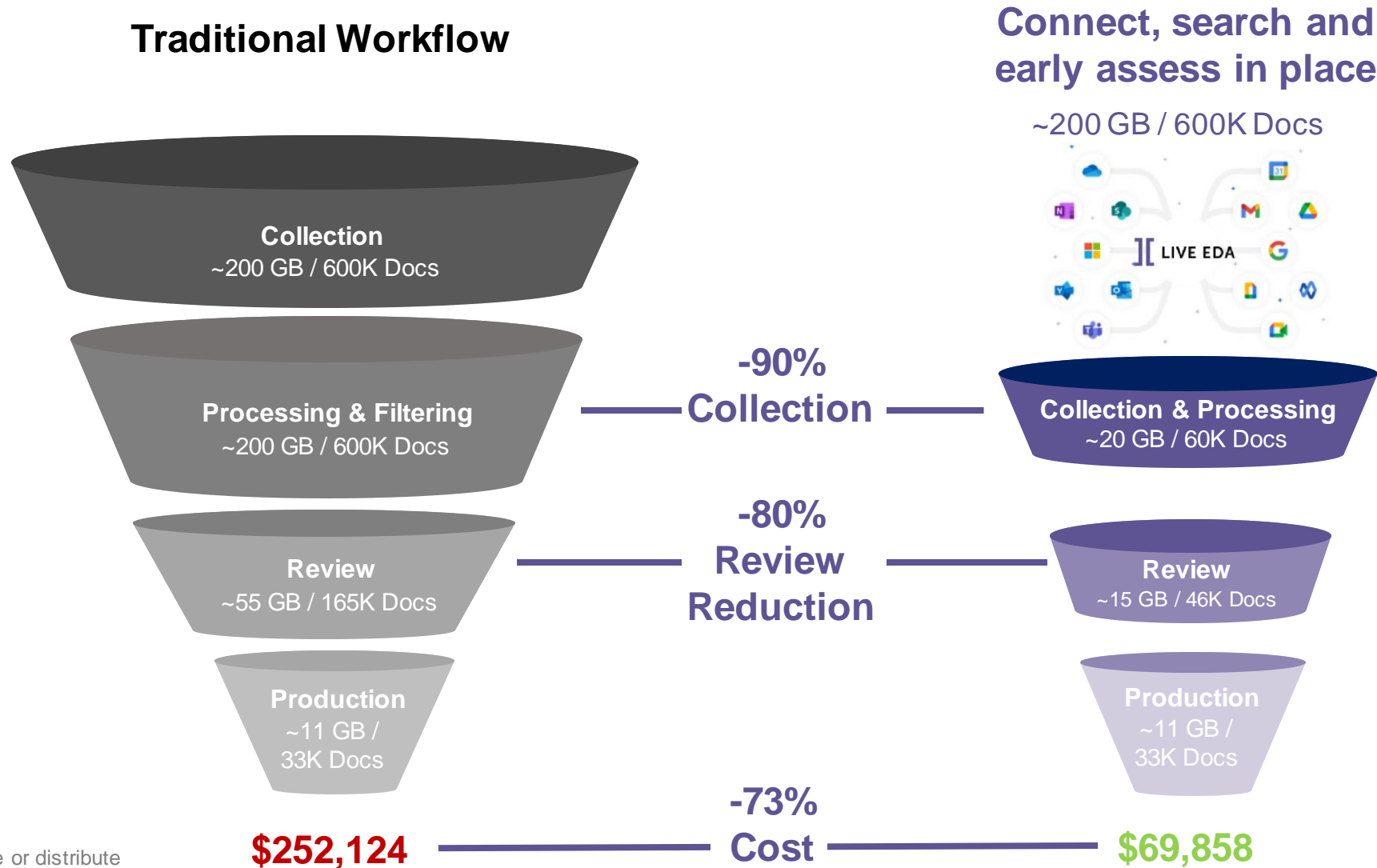
Service Providers



IPRO revolutionizes the eDiscovery process by providing earlier, actionable insights *before* collection occurs, empowering legal teams to focus on what matters.

Our Thesis: Reinventing the Workflow

Act earlier with In-Place Analysis to reduce Risk, Time and Cost





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Live Poll

What is the #1 priority for your team in 2023?



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Survey key highlights

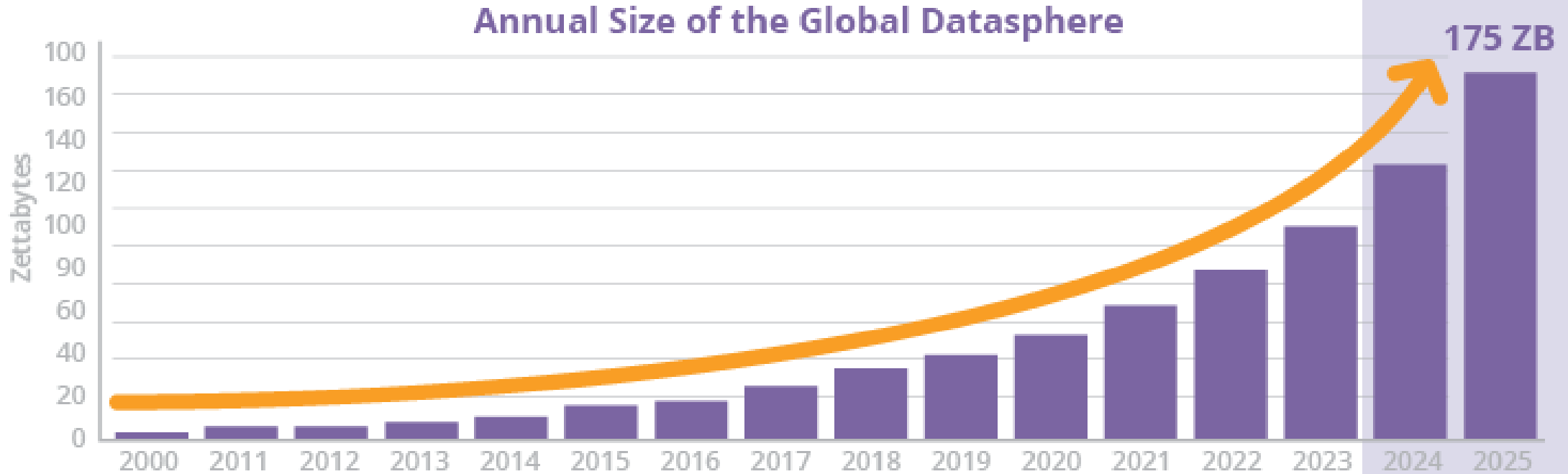
Trends for 2023

49% of the survey respondents view **'meeting deadlines**
with increasingly **more complex data** becoming **more**
difficult' as the main trend



Data Continues to Grow Dramatically

It's burdensome to sort through millions of documents

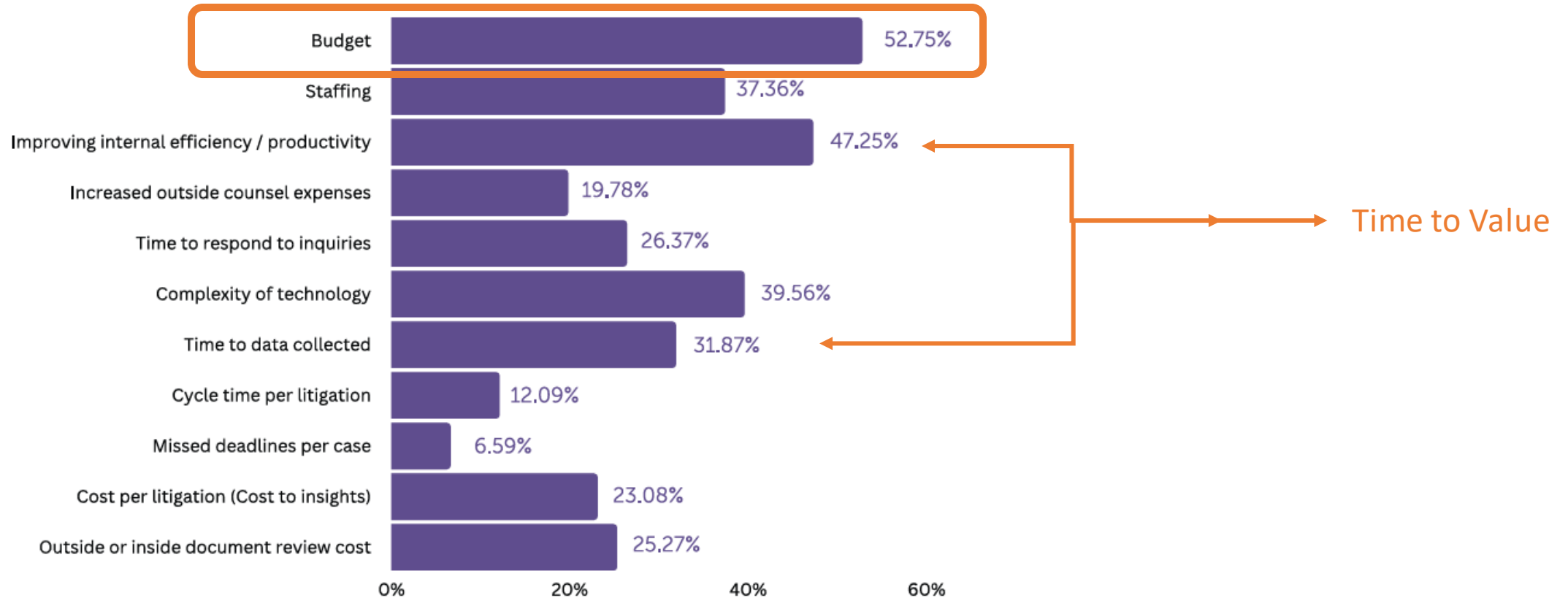


In fact, IDC's Global DataSphere Forecast predicts a compound annual growth rate of 23% from 2021 to 2025; peaking at **181 zettabytes in 2025**.



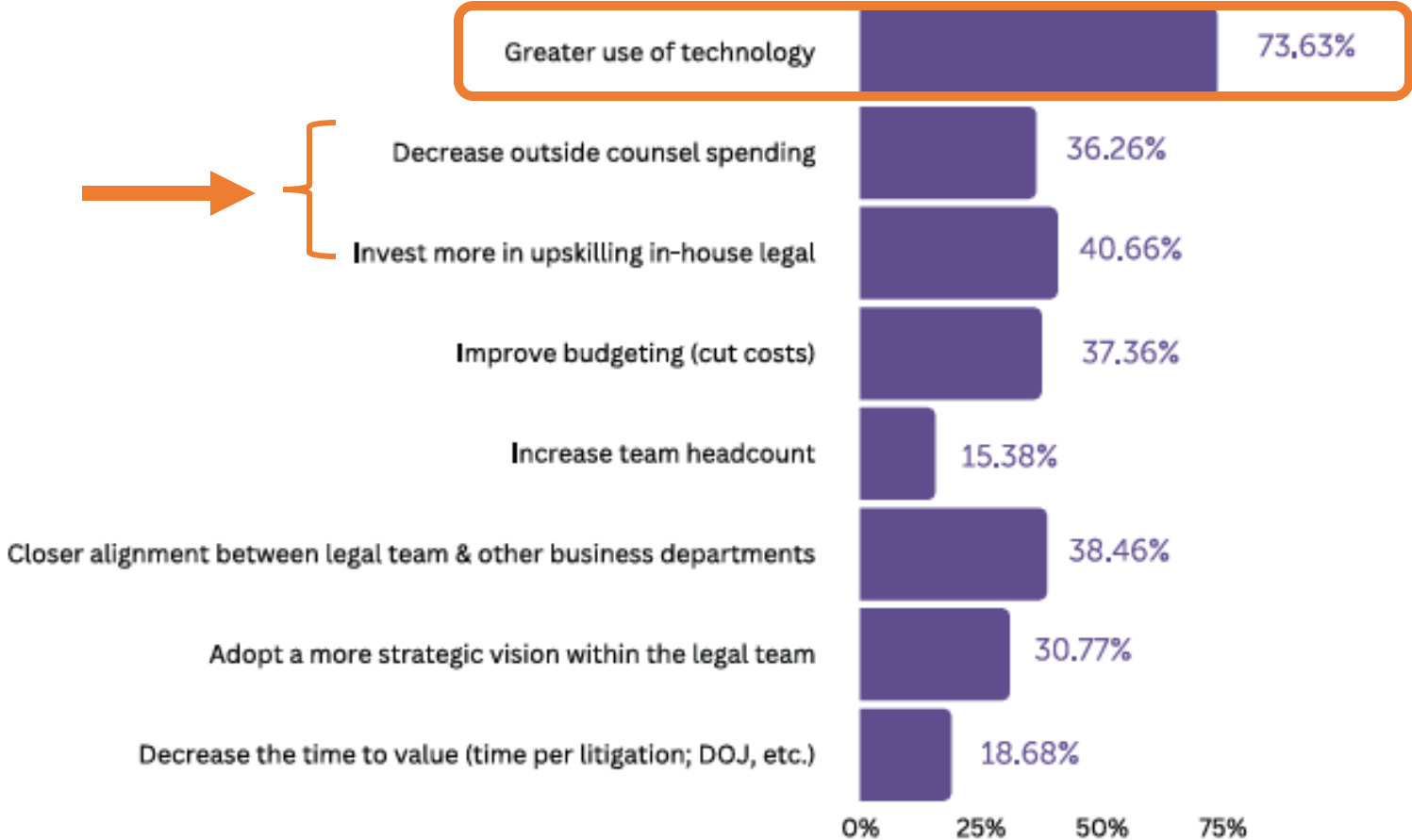
Biggest challenges in 2023

Which of these factors do you expect to impose the biggest challenges on your department in 2023?



Top priority for 2023

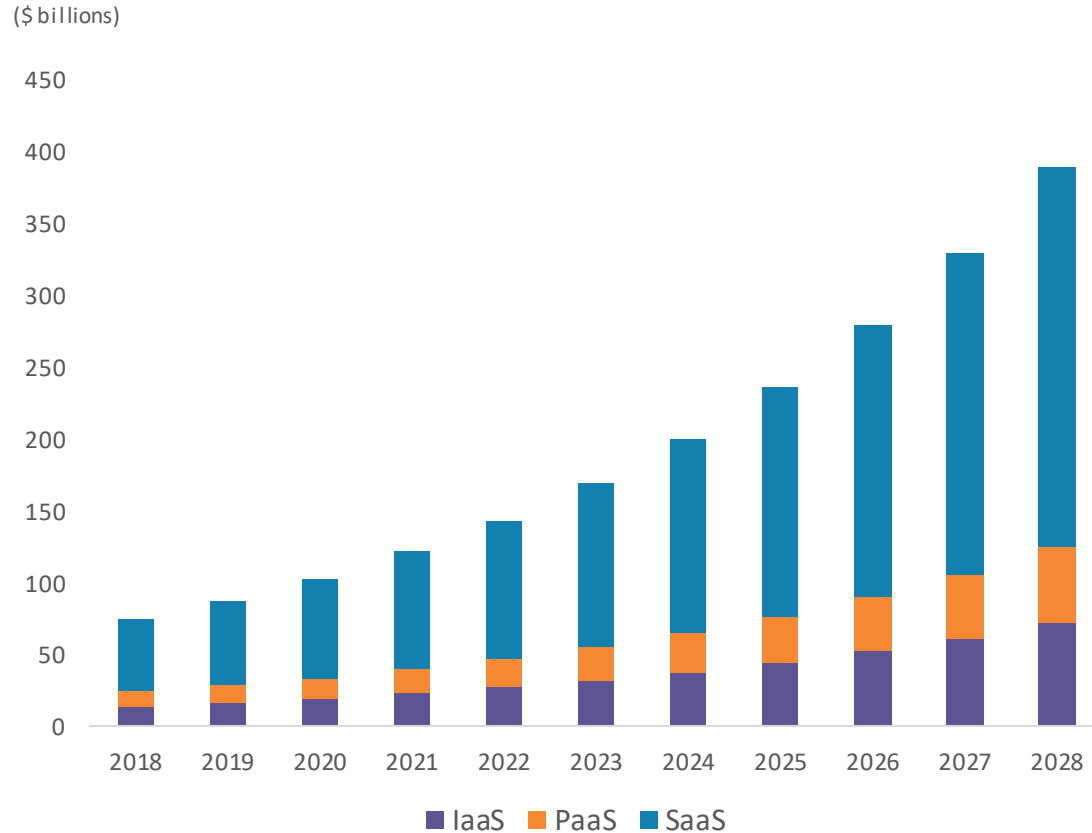
What would be your key priorities for 2023?



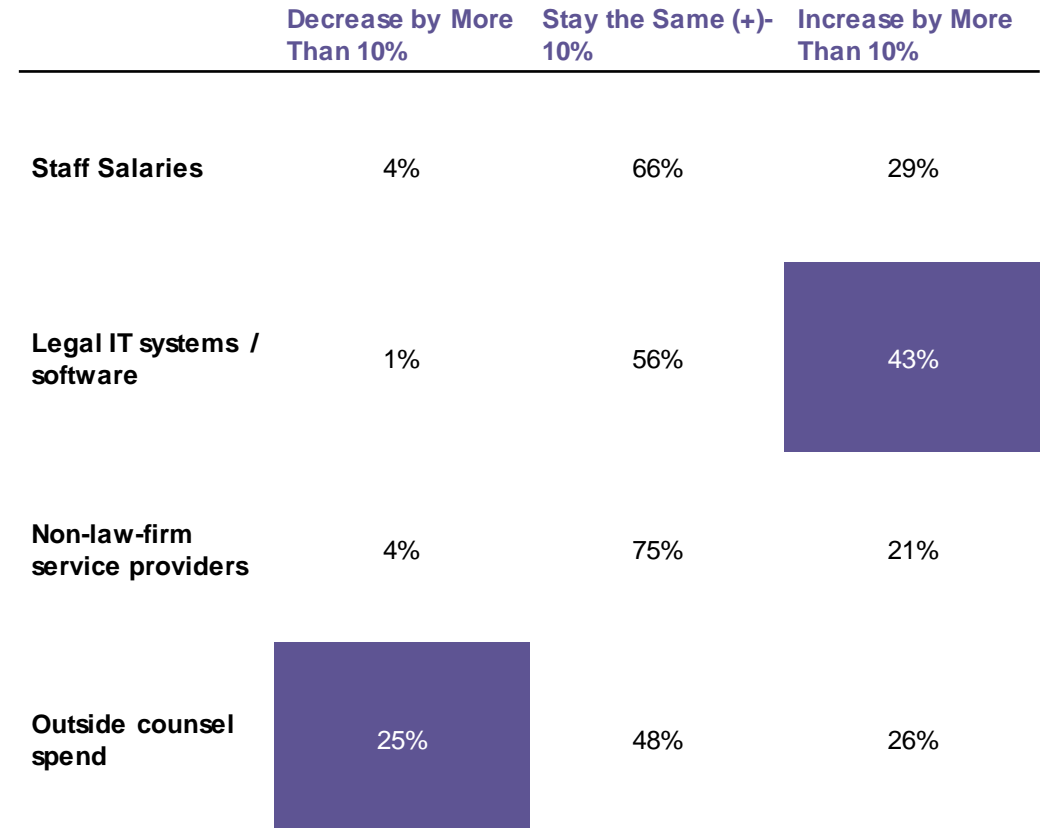
However, only 36% of respondents have already adopted AI-powered eDiscovery technology

Cloud & AI Adoption Driving Change

Cloud & Digital Transformation is in its Early Innings...



...Creating a Re-Allocation of Focus for Legal Dept's

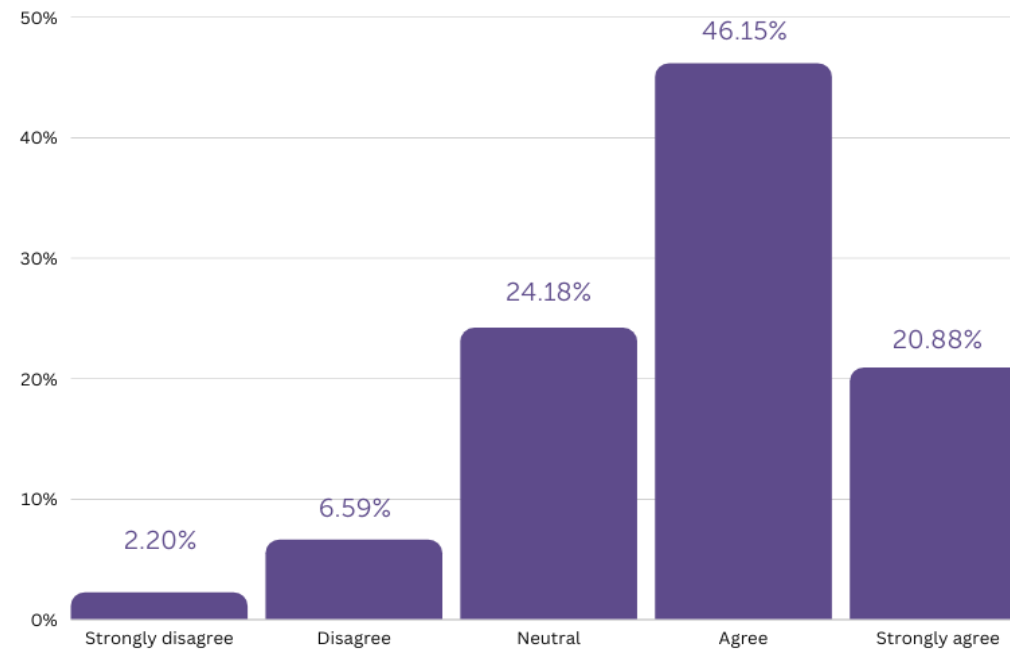


Source: Gartner, Grand View Research

Limiting Outsourcing

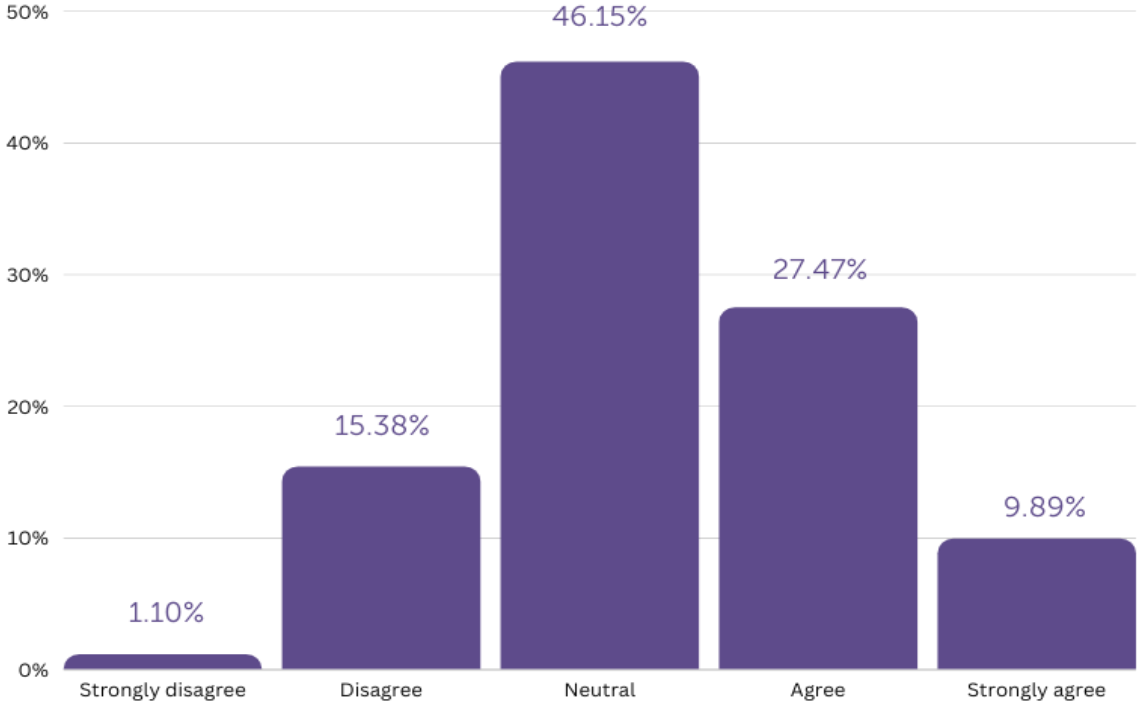
> 67%

"I believe keeping more work in-house can help mitigate risks and budget constraints for my organization in 2023"



Overcollection of data is an increasing pain point

Rate the following statement: "My team over-collects data regularly"



**Only 16%
Disagree**



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Takeaways!

What KPIs are you tracking?

- Number of Requests or Cases (History Trend)
- Time to Value (Overall Time Spent per Request)
- Total Cost per Request (Internal & External)
- Conversion rate from Investigations into Litigation
- Percentage on type of data being collected & reviewed
- Percentage of collected vs what's relevant

*Leverage their strengths to
reduce risk & costs;*

Success Stories



Sonja Peterson
Practice Support Manager
Parsons Behle & Latimer

95%
Reduction

Highlights from there experience:

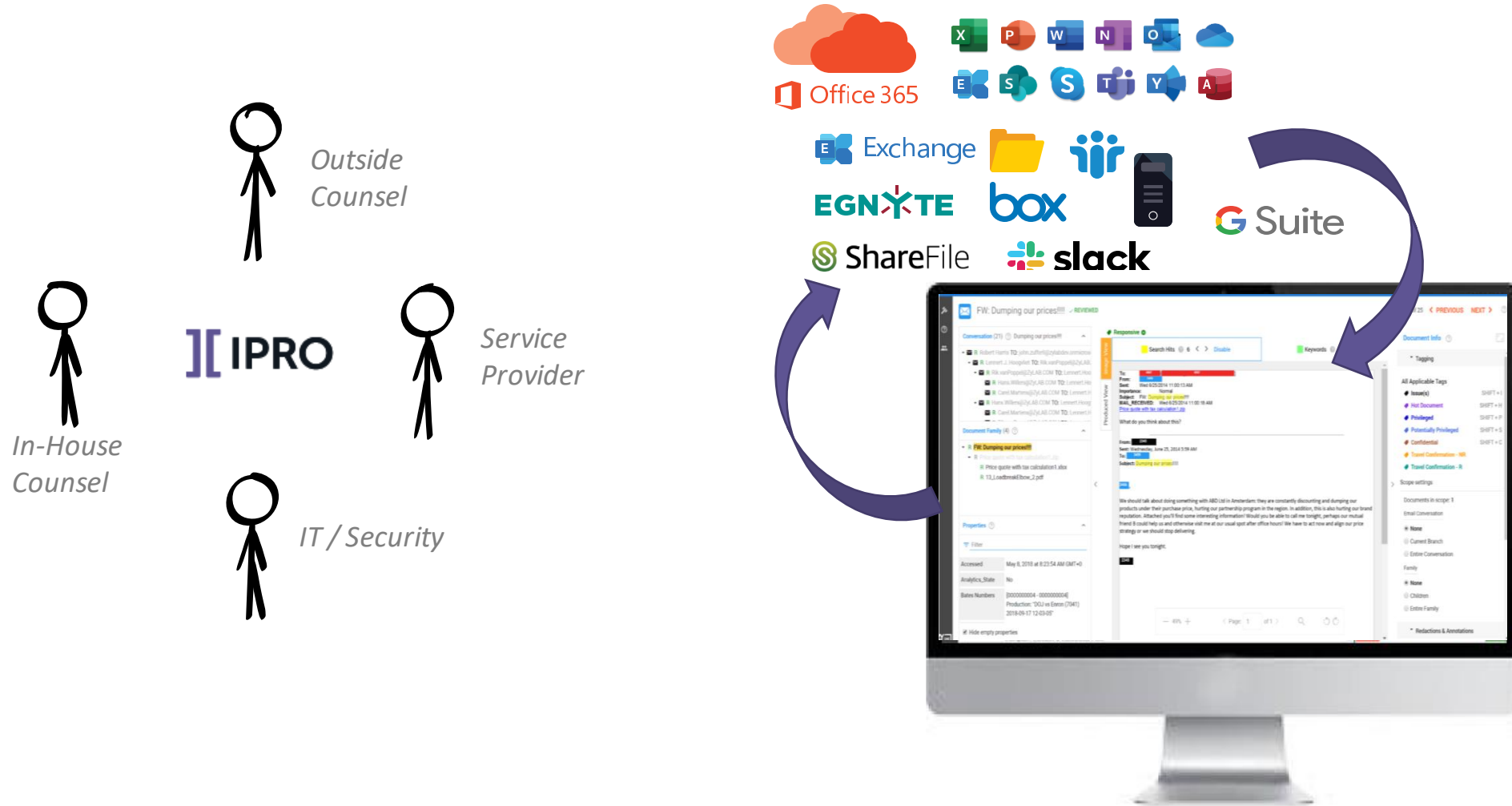
- “We have had several **government cases** come in. And those entities always want more data. When responding on one case, we were able to find the “Smoking Gun” much earlier, prior to collecting the data”
- **We are able to spot PHI and PII** much earlier, reducing review time. Normally, you don’t identify this kind of information until it’s too late.
- Instead of dumping the data sent by our client into our database. We were able to reduce it even **further from 500,000 to like 25,000 documents**

“Live EDA saves our client enormous amounts of money and allows us to have a better and long-lasting partnership”

*Streamline legal processes,
improve efficiency, and
reduce costs;*

What IF you could...easily Collaborate?

[[IPRO



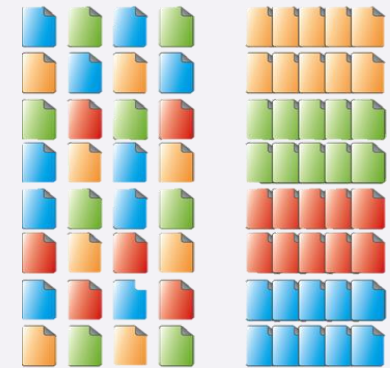


Focus on Relevance rather than Filtering out the Noise!



Find Similar Documents (Classification)

Train the system to find all *“Relevant”* documents ...based on your input



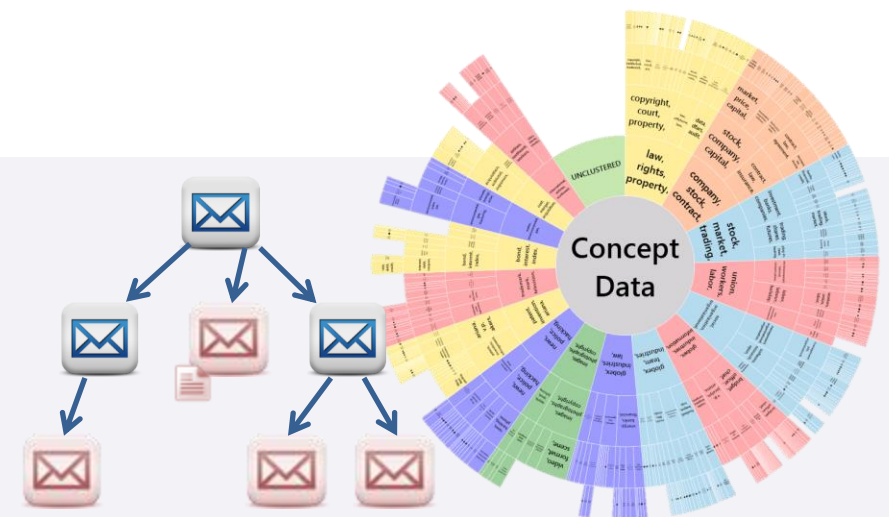
Find Sensitive Information

Files that contain personal information, PII, PHI, PCI may need to be redacted or excluded depending on the content.

Communication Trends

Who is talking to who the most?

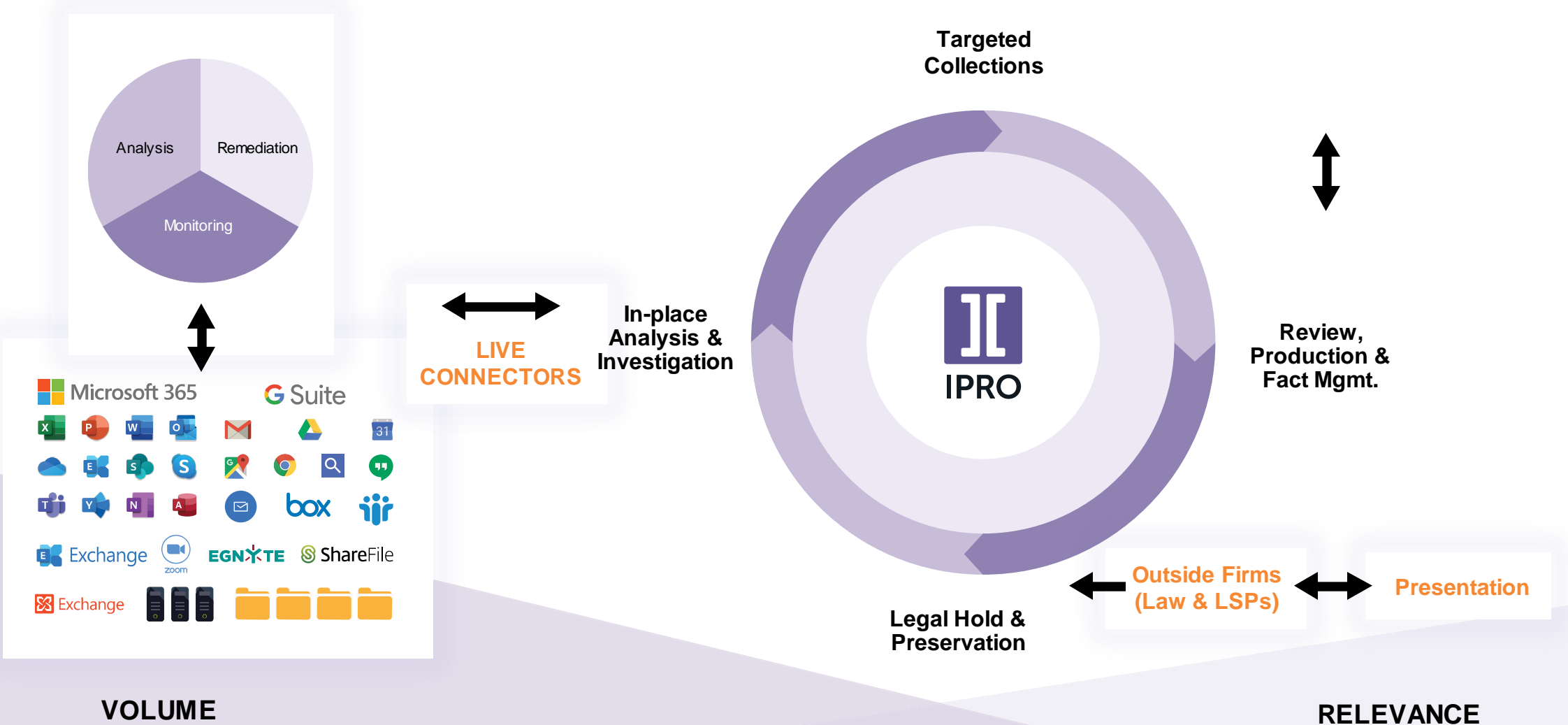
What are the major topics?



Be proactive in identifying and mitigating potential legal risks before they turn into expensive and time-consuming problems.

Information Governance Awareness

Reinventing the EDRM





2023 State of Corporate Legal Industry Report

In this report, we've surveyed 126 corporate legal professionals to explore their perceptions on the key challenges their departments are likely to face in 2023, the expectations and priorities they set for 2023, and how they see technology supporting their team in achieving the set goals.

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Q&A
